



HERBALIFE®

...A Proven Success

Over 1.5 million Distributors in 63 countries & record retail sales of \$3 billion in 2006 and still growing!

Success Factor 1: Industry-leading compensation plan.

- A lucrative compensation plan, paying out up to 73% of product revenues to Distributors. In 2006, Herbalife Supervisors were paid \$2.2 billion in commissions, royalties and bonuses.
- Earn retail and wholesale profits, plus income through royalties and bonuses.
- Repeat orders from satisfied customers experiencing ongoing success with the products lead to higher Distributor incomes.
- Herbalife pays Supervisors and above directly. The money you receive from royalties and bonuses are all yours—there's no need to cut checks back to people in your organization.

Success Factor 2: Highly effective, science-based products developed to meet consumer needs.

- Exclusive, high-demand products that have helped millions of people in 63 countries.
- Satisfied customers provide referrals for results-based weight loss, nutrition & skincare products.
- Herbalife is dedicated to developing innovative, effective products with leading scientists on our Nutrition and Scientific Advisory Boards, including Nobel Laureate in Medicine Dr. Lou Ignarro, and through groundbreaking research at the Mark Hughes Lab at UCLA.

Success Factor 3: A world-class company with visionary leadership to support your business.

- Herbalife has grown over 27 years and is still expanding at an incredible rate.
- Executives, Distributor leadership and employees are working together to further the company mission, vision and values, positioning the company for future growth.
- Herbalife's mission of good nutrition, financial well-being and a healthy active lifestyle helps millions of people reach their ideal weight, look and feel healthier, and earn what they're worth.
- We are listed on the prestigious New York Stock Exchange, are members of Direct Selling Associations around the world and have brand visibility through sports sponsorships.
- We care: 24 Casa Herbalife programs on 5 continents provide children with nutrition, shelter & education.

Success Factor 4: Step-by-step training programs that assist you in starting your own business and expanding locally, nationally and internationally.

- Training that supports growing your business through Distributor calls and events, along with advanced marketing materials and tools, including a comprehensive easy-to-use Distributor website.
- The opportunity to take charge of your life by learning skills that can help you run a successful and profitable business.
- Simple, duplicatable business programs that are continually developed and refined.
- Support that includes the highest standards of business ethics, conduct and accountability applied to all Herbalife Independent Distributors.

Why Herbalife?

Because we are committed to empowering you to live a healthier, financially prosperous life.

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HERBALIFE®

Making the world healthier.